

ADDI101

Additional Services



The Essential Guide to Implementing Additional Services into your residential aged care facility

Our Additional Services program aims to discuss the essentials of implementing or enhancing additional service offerings. Additional Services provide to the resident additional experiences that cater to individual preferences while giving providers a revenue source for services not required to be provided under the Aged Care Act.

Additional Services are care and services that aged care providers can make available to consumers above those that they are legislatively required to provide under the Schedule of Specified Care and Services for residential care providers. Additional Services vary greatly and can be offered individually or as part of a bundle of services. These services attract an additional fee for consumers.

The ADDI101 webinar will provide you with the tools to help maximise your revenue and profit when providing services to aged care residents.

Seminar Overview

- Overview and understanding of Additional Services
- Difference between Additional Services and extra services
- Fundamentals in developing Additional Service fees (both individual and bundled offerings)
- How to manage Additional Service Fees, analysing the best approaches
- The function of Bundled Additional Services and associated benefits and downfalls
- Exploring when Additional Service Fees should be varied
- Future considerations for Additional Services modelling
- Presentation of several case studies

Suggested Participants

- Aged Care staff
- Disability staff

Cost

Webinar

\$229 + GST each

Face-to-Face Inhouse Sessions available upon request

Visit our website for upcoming seminars or to book an in-house session

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